

RESOLUTION 2023 - 36

PURCHASE OF EQUIPMENT FOR CITY OF MARIETTA

WHEREAS, the purchase of equipment, materials and supplies is necessary to perform the duties relative to the functions lawfully imposed upon or assumed by the City of Marietta; and

WHEREAS, the following described equipment is needed to allow for the performance of the above described duties/functions; and

WHEREAS, in accordance with Section 2-172 of the Code of Ordinances, the following competitive bids for the purchase were submitted: AXON ENTERPRISE -
(9) NINE TASERS (72) SEVENTY-TWO CARTRIDGES, (5) FIVE YEAR WARRANTY
60MO. LEASE, PAID YEARLY AT \$5,046.00 PER YEAR
_____ ; and

WHEREAS, staff recommend the purchase of equipment as submitted by AXON ENTERPRISE, based upon the following justification: GOVERNMENT
PRICING, POSITIVE PAST EXPERIENCE (OVER 10 YEARS) ; and

WHEREAS, funding is available to provide for this expenditure within the budget of the current fiscal year, under the following department/account: POLICE - CAPITOL OUTLAY.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Marietta:

1. The purchase of AXON ENTERPRISE TASER BUNDLE
as submitted by AXON ENTERPRISE is hereby approved based on:
 the recommendation of staff as previously indicated.
 the following: PURCHASE WILL BE LEASE - PURCHASE.
2. The expenditure for the purchase will be deducted from the following department/account:
POLICE - CAPITOL OUTLAY.

PASSED by the City Council and **SIGNED** by the Mayor this 12 day of SEPTEMBER, 2023.

CITY OF MARIETTA

David D. Spradling
DAVID DUANE SPRADLING, MAYOR

ATTEST

Dottie Gwin
DOTTIE GWIN, CITY CLERK





Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-502951-45140.749NS

Issued: 08/02/2023

Quote Expiration: 09/15/2023

Estimated Contract Start Date: 10/01/2023

Account Number: 338887

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
105 S 3rd Ave 105 S 3rd Ave Marietta, OK 73448-2654 USA	Marietta Police Dept. - OK 101 W Main St Marietta OK 73448-2831 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Nick Spears Phone: Email: nspears@axon.com Fax:	Brett Harris Phone: 580-276-9371 Email: bharris@mariettaok.city Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$28,233.00
ESTIMATED TOTAL W/ TAX	\$28,233.00

Discount Summary

Average Savings Per Year	\$751.68
TOTAL SAVINGS	\$3,758.40

Payment Summary

Date	Subtotal	Tax	Total
Sep 2023	\$5,646.60	\$0.00	\$5,646.60
Sep 2024	\$5,646.60	\$0.00	\$5,646.60
Sep 2025	\$5,646.60	\$0.00	\$5,646.60
Sep 2026	\$5,646.60	\$0.00	\$5,646.60
Sep 2027	\$5,646.60	\$0.00	\$5,646.60
Total	\$28,233.00	\$0.00	\$28,233.00

Quote Unbundled Price:	\$31,991.40
Quote List Price:	\$28,233.00
Quote Subtotal:	\$28,233.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
T7Basic	TASER 7 Basic Bundle	9	60	\$52.96	\$46.00	\$46.00	\$24,840.00	\$0.00	\$24,840.00
A la Carte Hardware									
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	36			\$40.25	\$40.25	\$1,449.00	\$0.00	\$1,449.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	36			\$40.25	\$40.25	\$1,449.00	\$0.00	\$1,449.00
A la Carte Services									
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1			\$495.00	\$495.00	\$495.00	\$0.00	\$495.00
Total							\$28,233.00	\$0.00	\$28,233.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
TASER 7 Basic Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	9	09/01/2023
TASER 7 Basic Bundle	20018	TASER BATTERY PACK, TACTICAL	10	09/01/2023
TASER 7 Basic Bundle	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	9	09/01/2023
TASER 7 Basic Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	09/01/2023
TASER 7 Basic Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	09/01/2023
TASER 7 Basic Bundle	74200	TASER 6-BAY DOCK AND CORE	1	09/01/2023
TASER 7 Basic Bundle	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	09/01/2023
TASER 7 Basic Bundle	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	09/01/2023
A la Carte	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	36	09/01/2023
A la Carte	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	36	09/01/2023

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
TASER 7 Basic Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	9	10/01/2023	09/30/2028
TASER 7 Basic Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	1	10/01/2023	09/30/2028

Services

Bundle	Item	Description	QTY
A la Carte	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
TASER 7 Basic Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	10	09/01/2024	09/30/2028
TASER 7 Basic Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	9	09/01/2024	09/30/2028
TASER 7 Basic Bundle	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	09/01/2024	09/30/2028

Payment Details

Sep 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	\$99.00	\$0.00	\$99.00
Year 1	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	36	\$289.80	\$0.00	\$289.80
Year 1	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	36	\$289.80	\$0.00	\$289.80
Year 1	T7Basic	TASER 7 Basic Bundle	9	\$4,968.00	\$0.00	\$4,968.00
Total				\$5,646.60	\$0.00	\$5,646.60

Sep 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	\$99.00	\$0.00	\$99.00
Year 2	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	36	\$289.80	\$0.00	\$289.80
Year 2	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	36	\$289.80	\$0.00	\$289.80
Year 2	T7Basic	TASER 7 Basic Bundle	9	\$4,968.00	\$0.00	\$4,968.00
Total				\$5,646.60	\$0.00	\$5,646.60

Sep 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	\$99.00	\$0.00	\$99.00
Year 3	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	36	\$289.80	\$0.00	\$289.80
Year 3	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	36	\$289.80	\$0.00	\$289.80
Year 3	T7Basic	TASER 7 Basic Bundle	9	\$4,968.00	\$0.00	\$4,968.00
Total				\$5,646.60	\$0.00	\$5,646.60

Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	\$99.00	\$0.00	\$99.00
Year 4	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	36	\$289.80	\$0.00	\$289.80
Year 4	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	36	\$289.80	\$0.00	\$289.80
Year 4	T7Basic	TASER 7 Basic Bundle	9	\$4,968.00	\$0.00	\$4,968.00
Total				\$5,646.60	\$0.00	\$5,646.60

Sep 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	\$99.00	\$0.00	\$99.00
Year 5	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	36	\$289.80	\$0.00	\$289.80
Year 5	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	36	\$289.80	\$0.00	\$289.80
Year 5	T7Basic	TASER 7 Basic Bundle	9	\$4,968.00	\$0.00	\$4,968.00
Total				\$5,646.60	\$0.00	\$5,646.60

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

8/2/2023

